



TRAVEL TECH SCALEUP

Ancillaries for an easier travel experience

05-2026

What we are

A TravelTech dedicated to offering services that aim to improve the travel experience of tourism and business travelers

BYTETRAVEL S.A. is a young Spanish company founded in 2021 specializing in the travel-tech sector (technology for travel) and focused on creating auxiliary services for tourists and business travelers worldwide.

While there are multiple companies dedicated to providing means of transport, accommodation, and activities/tours at the destination, various consumer and multinational company demands—some of which are essential—are not yet optimally covered by the sector.

We aim to be the reference company that provides these complementary services, or "ancillaries," efficiently.



Our services



Simplifying **travel visa processing**

- ✔ > 70 destinations
- ✔ AI-Powered
- ✔ B2C - B2B - B2B2C platform



Complete **travel insurance** that works where others won't

- ✔ Global travel insurance
- ✔ Payout in < 24h
- ✔ Medical, Flights, Baggage, Cancellation



The eSIM provider that guarantees **high-quality internet connectivity** in more than 190 countries

- ✔ No roaming fees
- ✔ Instant activation
- ✔ No physical SIM card



The online service that helps you book **VIP lounges and Fast Track** in more than 1.000 airports

- ✔ Airport & VIP Services worldwide
- ✔ Assistance to and from the airport
- ✔ The best options for our clients

What is Visagov

The online platform that **simplifies visa processing the most** for tourists and travel agencies

✓ More than 70 destinations available

Our clients span 5 continents, and counting.

✓ B2C - B2B - B2B2C platform

With services for tourists, business travelers, travel agencies and their clients.

✓ AI-Powered

We use technology to save time and costs, and to scale up to more countries.

99,7% approval rate
within 48-72h



What is Roamic

The eSIM provider that guarantees **high-quality internet connectivity** in more than 190 countries

✓ No roaming fees

With our plans, you won't pay any roaming fees; everything is included.

✓ No physical SIM card

Our convenient eSIM solution prevents you from having to switch SIM cards at each destination. Everything is online.

✓ Instant activation

Scan the QR code we provide and get instant internet access of the highest quality.



What is Viplounges.com

The online service that helps you book
**VIP lounges and Fast Track in more
than 1.800 airports**

✓ Airport & VIP Services worldwide

We operate in the most popular destinations, including Europe, Japan, Oman and the US.

✓ Assistance to and from the airport

We help you every step of the way, from airport transfers to car rentals upon arrival.

✓ The best options for our clients

We help our clients with everything they need at the airport, always at a discount.



What is Globely

Complete **travel insurance** that works where others won't



Global travel insurance

Offering travellers from any market to any destination with human supports in 12 languages.



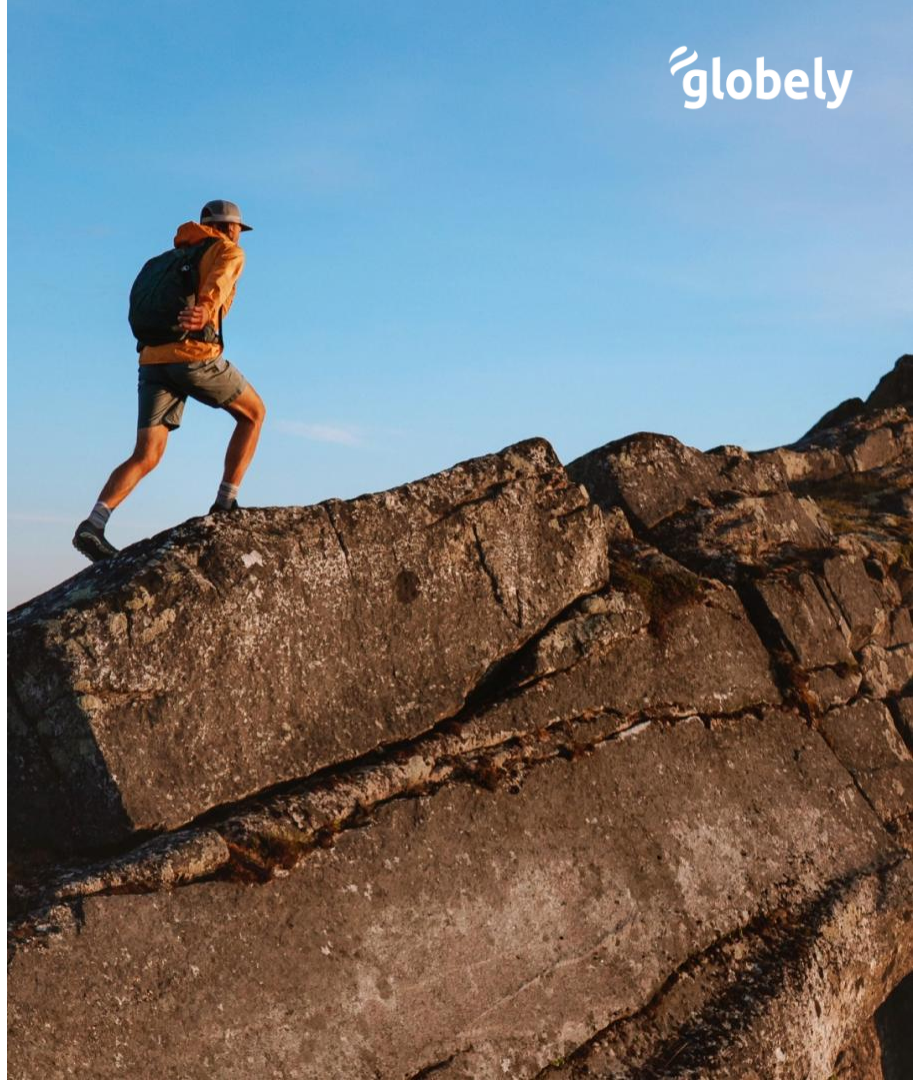
Medical, Flights, Baggage, Cancellation

Covering all cases and situations. Including delays, lost baggage and unexpected emergencies.



Payout in < 24h

The fastest claims and payouts with minimal paperwork.



New services

»» PRIOVIP

Full Airport
concierge
packages

Subscription model

Air Claim

Flight delay or
cancellation
compensation

Tax Free

Online
Automated
VAT refunds

Photo ID

Passport & ID
Photos for
8.500 state
documents

Travel Card

Debit Card
100 currencies
Tax Free
E sim
Insurance
Vip Lounges

We are Data Driven

We check search engines queries around
the world to identify new services.

2025 Diverse client base



18,3%
USA



17,3%
UK



12,1%
Germany



5,4%
Japan



3,9%
Australia



3,5%
Switzerland



3,4%
South Korea



3,2%
Spain



2,7%
Canada



2,6%
France



2,4%
Ireland



2,2%
Netherlands



2,2%
Italy



1,5%
Sweden



19,3%
Rest of the world

€19.43M Revenue

ByteTravel closed 2025 with €19.43M in revenue, adding €8.24M in a single fiscal year and consolidating its transition into a multi-product travel platform.



0 Bank Debt

As of December 31, 2025, ByteTravel carried zero bank financial debt, preserving both financial flexibility and balance sheet strength.

2.02x Liquidity

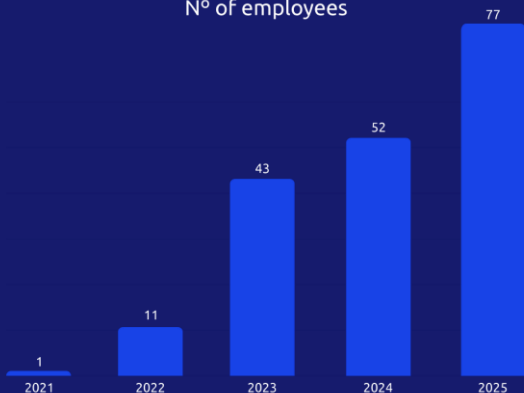
The company ended 2025 with €4.5M in cash, a liquidity coverage ratio of 2.02x and working capital exceeding €4.2M, providing a solid foundation for continued growth.

+73.6% Growth

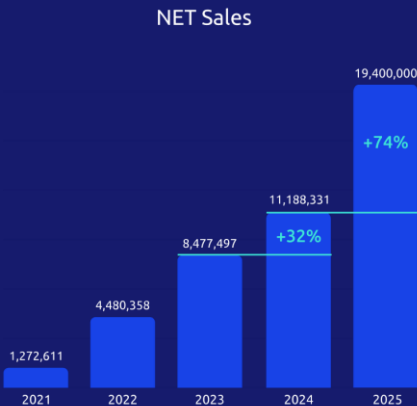
Revenue grew 73.6% in 2025, driven by international expansion and the evolution toward a scalable multi-product business model.

2021 – 2025 results

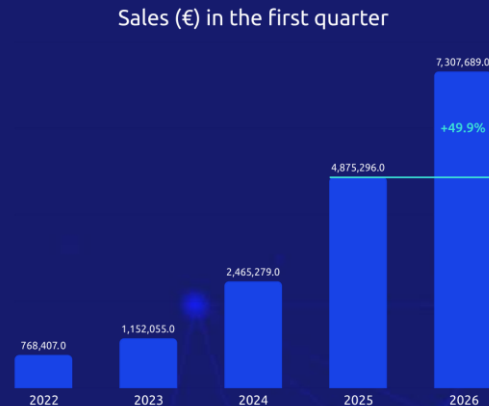
N° of employees



NET Sales



Sales (€) in the first quarter



+3,2M

Registered users

+755K

Visas processed

99,7%

Visa approval rate

+741K

eSIM sold

+5.200

Distribution partners

VIAJES El Corte Inglés

CaixaBank

Utravel

RACC

GrupAVA

alpitour.it

W2M
WORLD2meet

NAUTALIA
Viajes

LINEA TOURS

GRUPO
STAR
VIAJES

Intermundial

traveltool
E-SERVICES

bytour

AIRMET/
servicios

GEA

nego.

Awards and Recognitions

During the 2025 fiscal year and the first quarter of the current year, ByteTravel received various awards and recognitions for its growth capacity and business excellence, including:



Board of directors



**Axel
Serena**
CEO

+30 years of experience in online business and telecommunications. Business Angel and mentor in several accelerators.



General director of marketing and sales



INTERCOM



ad



pepper Founding partner



**Olga
Tintoré**
CFO

+15 years of experience in international finances.



Founding partner



Senior finance partner



Senior auditor



**Prokop
Selucký**
CMO

+10 years of experience in performance marketing.



Accounts director



International accounts director



**Mara
Viejo**
Secretary of the board

+20 years of legal and financial experience.



Secretary of the board



M&A Manager



**Gabriel
Benguría**
Independent director

+30 years experience in M&A and VC.



Sensun Finanzas



EO partners



**Dayana
Peraza**
Independent director

+20 years of experience in the tech industry



Regional vicepresident of Sales



Vertical & Specialist director



**Arturo
Díaz**
Independent director
Audit committee chair

+20 years of legal and financial experience.



Executive vice president



Member of the Executive Committee



Master's program Professor



MBA Professor

Our allies



Investors



Airlines



Multinational companies



Payment methods and currency exchange



Travel agencies



Governments and embassies



New ideas



Cruise companies



Online booking platforms



Auditor



Equity appraiser



Registered advisor



Agent
Liquidity provider
Collaborating entity

Gracias

Thank you

Merci

Danke

Arigatou

Obrigado/a

Shukran

Spasibo

Xièxiè

Tack

Grazie

Gamshamnida

The logo for ByteTravel, featuring a stylized teal arrow pointing up and to the right, followed by the text "ByteTravel" in white, and a teal arrow pointing up and to the left.

Become a part of our journey:

inversores@bytetravel.com